

Varada Capital

Management Trainee; and

Private Equity / Venture Capital Associate, Group Investments

Varada Capital is a leading Multi-Family Office Investment Fund with investments across Hong Kong and South East Asia. The fund functions as a sector-agnostic venture building platform and combines the merits of Private Equity, Venture Capital and Entrepreneurship. The fund is sector-agnostic, currently covering 5 key investment sectors: Real Estate, Consumer Retail (B2C and B2B), Healthcare, Telecoms and Crypto.

Varada Capital's management team has extensive real estate development, corporate finance, telecommunications and fund management experience in Australia, China, Hong Kong, Malaysia, the Middle East, Thailand, Singapore, UK and the USA. The Founding Chairman is an HKU alumnus, and was a founding member of Macquarie Bank, where he previously served as the Head of Property of Asia.

The Management Training program is headed by various business unit leaders, and the more experienced Associate program reports directly to Varada Capital's Board of Directors and involves close day to day interaction with Varada Capital's Executive Director, who was previously in the Investment Banking Division in Goldman Sachs Hong Kong.

Some of the notable ventures they have built include: Global Call Group (<https://www.globalcall.com.hk/>), Marga Group (<https://margaglobal.com/>), Amala Group (<https://www.amala.group/>), and The Authority (<https://theauthority.asia/>)

Key responsibilities include:

- Portfolio operations management: Acting as de facto COO inside Varada Capital's portfolio companies, directly managing operations staff to execute product growth, operational optimization and business development initiatives
- Venture building: Identifying attractive startup verticals and building ventures in these verticals from 0 to 1, starting with ideation / pitch deck building and eventually growing the ventures into fully operational revenue generating businesses that are ready for funding
- Full stack deal execution: Managing entire fund investment processes from end-to-end, which involves deal sourcing, opportunity analysis, financial modelling, internal IC approval, due diligence and funding
- Internal fund operations and relationship management: Acting as the key contact to strategic partners and LPs, updating them regularly on business performance

Given Varada Capital's investments span South East Asia, the candidate is required to frequently travel and station in project areas.

The ideal candidate balances a well-trained corporate consulting / finance skillset with a strong entrepreneurial spirit that would allow them to navigate unstructured startup environments and flat management structures.

Good attitude - Pro-active, driven, and energetic

Willingness to join a small team and contribute to the growth of the team from deal sourcing, modelling, due diligence, transaction, etc.

Strong presentation and modelling skills

Strong investor management skills

Strong critical thinking and enjoys problem solving

Native spoken and written in Chinese and English.

Bonus Experience for Graduates:

3-5 years of top business development or investment banking or PE/VC or management consulting experience, with background in handling financial & management reporting, customer accounting, forecast and analysis

Experience in start ups or post investment management is an advantage

Interested parties are invited to send their CV/resumes to: danny.leung@margaglobal.com