

Wind Information (HK) Company Limited

Employer's Information	Wind Information Co., Ltd (Wind Info), Wind Info serves more than 90% of the financial institutional investors in China market, including securities firms, fund management firms, insurance companies, banks, and hedge funds; and 75% of the Qualified Foreign Institutional Investors (QFII) globally. Additionally, most renowned financial research institutions and regulatory committees are on Wind Info's client list.
Contact person:	Tiffany Yang
Job Title:	Account Manager
Commencement Date / Duration of employment:	2017
Job Description:	Be responsible for developing long-term relationships with your portfolio of assigned customers, connecting with key business executives and stakeholders.
Requirements:	<ul style="list-style-type: none">• Be hard working, pro-active and energetic to meet current market challenges.• Minimum one-year working experience and B2B direct sales experience is preferred.• Solid education or working knowledge on economics, finance, accounting or IT is required• Good presentation and relationship skills.• Ability to communicate effectively, developing interpersonal relationships and building teamwork.• Capability to communicate and negotiate with the key client decision maker and senior officer is preferred.• Fluent in English and Mandarin.
Target students:	ALL
Remuneration:	Successful candidates will receive a competitive compensation package, including basic salary, plus commission and sales competition bonuses. Wind offers excellent opportunities for career advancement and overseas assignments.
Application Procedures:	Email the CV to cyang.tiffany@wind.com.cn
Application Deadline:	31/12/2017